## Finansial Results for the Second Quarter Ended August 2011. OCT. 12, 2011

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### 1.Business Result for the second quarter ended in August 2011.(From March, 2011 to August 31,2011)

(1) Consolidated Results of Operation (Figures are rounded to million yen.)

		Sales		Operating Income		Ordinary Income		Net Income	
		¥mn	%	¥mn	%	¥mn	%	¥mn	%
August	2011	4,299	riangle 11.9	87	$\triangle 62.2$	81	$\triangle 64.3$	50	riangle 41.3
August	2010	4,879	7.0	230	58.0	229	33.3	85	riangle 73.9

		Earnings per share	Fully Diluted Earnings per share	
		Yen	Yen	
August	2011	6.14	—	
August	2010	10.45	10.45	

#### (2)Fiscal situation, consolidated

Tota		Total Assets	Net Assets	Ratio of equity to Total assets	Book value per share	
August	2011	3,707 ¥mn	1,918 ¥mn	51.3 %	231.20 Yen	
February	2011	3,300	1,913	57.6	231.27	

### 2.Dividend Payment

		Annua	are	
		Interim	Term end	annual
		Yen	Yen	Yen
February	2011	6.00	6.00	12.00
February	2012	6.00	-	
February 201	2(Forecast)	-	6.00	12.00

### $3. \ensuremath{\mathsf{Expectation}}$ of Consolidated Financial Results ( March 1, 2011 to February 29, 2012 )

	Estimated sa	ales	Operating Inc	ome	Ordinary Inc	come	Net Inco	me	Earnings per share
	¥mn	%	¥mn	%	¥mn	%	¥mn	%	Yen
Full term	9,500	0.4	288	0.4	290	1.0	245	76.0	29.81
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\* %-an increase and decrease rate to the previous term

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**Consolidated Balance Sheet** 

(Unit: thousand yen)

Term	As of August 31,	As of February 28,		
	2011	2011		
tem	Amount	Amount		
(Assets)				
I.Current assets				
Cash and deposits	865,201	871,000		
Notes and accounts receivable	1,406,340	982,039		
Inventories	321,278	327,970		
Deferred tax assets	14,467	18,960		
Other	130,411	143,364		
allowance for doubtful accounts	(8,837)	(5,861)		
Total Current assets	2,728,862	2,337,474		
II.Fixed assets				
Tangible fixed assets				
Buildings and structures	279,279	278,223		
Land	266,356	266,356		
Other	20,144	21,931		
Total Tangible fixed assets	565,780	566,511		
Total Intangible fixed assets	8,522	7,206		
Investments and other assets				
Investment in securities	50,591	50,497		
Deferred tax assets	1,962	3,792		
Other	365,755	352,602		
Allowance for doubtful accounts	(14,339)	(17,098)		
Total investments and other				
assets	403,969	389,793		
Total Fixed assets	978,272	963,511		
Total Assets	3,707,135	3,300,986		

(Figures are rounded to thousand yen.)

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## **Consolidated Balance Sheet**

(Unit: thousand yen)

Term	As of August 3	1, As of Februa	ary 28,
	2011	2011	
Item	Amount	Amount	
(Liabilities)			
I. Current liabilities			
Trade accounts payable	1,018,233	661,112	
Short-term loans payable	350,000	350,000	
Accrued income taxes	27,226	46,398	
Reserve for bonuses	48,722	43,774	
Other	192,509	146,069	
Total Current liabilities	1,636,693	1,247,356	
II.Long-term liabilities			
Reserve for retirement benefits	8,301	10,645	
The reserve for retirement			
benefits for directors and	131,410	127,883	
corporate auditors			
Other	12,155	1,254	
Total Long-term liabilities	151,868	139,784	
Total liabilities	1,788,561	1,387,140	
(Net assets)			
I.Owners'equity			
Paid-in capital	440,948	440,948	
Capital surplus	471,887	471,887	
Earned surplus	1,039,804	1,038,677	
Treasury stock	(51,190)	(51,190)	
Total Owners'equity	1,901,450	1,900,323	
${f II}$ .Valuation and translation			
adjustments			
Valuation difference on			
available–for–sale securities	3,613	4,165	
Postponement hedge			
profit and loss	(694)	(291)	
Exchange conversion adjustment			
calculation	(2,700)	(1,950)	
Total Valuation and translation			
adjustment	218	1,923	
III.Equity warrant	16,905	11,598	
Total net assets	1,918,573	1,913,845	
Total liabilities and net assets	3,707,135	3,300,986	

(Figures are rounded to thousand yen.)

# Comparative Profit & Loss Statements

Term	From March 1 to August 31 2010		From March 1 to August 31 2011		
Item	Amount		Amount		
I Sales	4,879,807		4,299,558		
II Cost of sales	3,557,220		3,151,109		
Gross profit	1,322,586		1,148,449		
III Selling, general & administrative expenses Operating income	1,091,775 230,811		1,061,283 87,165		
IV Non-operating income	7,623		5,662		
V Non-operating expenses	9,431		11,042		
Ordinary income	229,003		81,786		
VI Extraordinary gains	489		3,501		
<b>₩</b> Extraordinary losses	103,042		6,136		
Pretax net income for the current term	126,450		79,151		
Income taxes	36,935		26,564		
Income taxes deferred	3,568		2,108		
Net Income /losses	85,946		50,478		

(Figures are rounded to thousand yen.)

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# Comparative Statements of Cash Flow

		(thousand of yen		
Term	From March 1, 2010 to August 31, 2010	From March 1, 2011 to August 31, 2011		
item	Amount	Amount		
I Cash flows from operating activities				
Net income before income taxes	126,450	79,151		
Amount of increase and decrease of reserve for bonus payment	11,994	4,947		
Amount of increase and decrease of director retirement special service bonus	3,619	3,526		
Amount of increase and decrease of loan loss reserve	(5,008)	217		
Amount of increase and decrease of retirement supply reserve	(105)	(2,344)		
Amount of increase and decrease of guarantee money paid	(15,470)	1,146		
Interest income and dividend receivable	(948)	(1,349)		
Interest expense	2,778	2,066		
Investment securities appraisal loss insertion profit	2,650	1,185		
Amount of increase and decrease of trade receivable	(316,267)	(424,443)		
Amount of increase and decrease of inventory turnover	64,038	6,646		
Amount of increase and decrease of debt	518,883	357,676		
Other	(124,228)	19,682		
Sub total	268,387	48,111		
Interest income and dividend received	1,083	1,401		
Interest paid	(2,762)	(2,061)		
Income tax paid	(188,803)	(50,247)		
Refund of income tax	-	77,025		
Net cash provided by operating activities	77,904	74,229		
II. Cash flow from investing activities				
Income by clearance of investment in securities	18,819	-		
Purchases of tangible fixed assets	(14,971)	(6,258)		
Other	(29,202)	(19,894)		
Net cash provided by investing activities	(25,354)	(26,153)		
III Cash flow from financing activities				
Repurchases of treasury stocks	(9)	_		
Payments for dividends	(65,424)	(49,092)		
Net cash provided by investing activities	(65,433)	(49,092)		
IV Effects of exchange rate changes on cash and cash equivalents	(5,055)	(4,781)		
V Increase (Decrease)in chash and cash equivalents	(17,938)	(5,798)		
VI Cash and cash equivalents at beginning of term	823,796	871,000		
VII Cash and cash equivalents at end of term	805,857	865,201		

(Figures are rounded to thousand yen.)