**Consolidated Financial Results for** 

Fiscal Year Ending on March 31, 2005

S K Japan Co., Ltd. Osaka TEL: 06-6765-0670

Stock Code: 7608 (URL http://www.sk-japan.co.jp)

Stock Exchange listing: TSE/OSE First section

Contact: Satoshi Kubo, CEO

Masaru Kawakami, Director Administrative Manager

**Accounting Principal: Japanese GAAP** 

Board meeting for approval of results: May 12, 2005

#### 1. Consolidated Financial Results (April 1, 2004 to March 31, 2005)

#### [1] Results of Operation

(Figures are rounded down to million yen)

	Sales		Operating	income	Ordinary	income
2005/03/31	9,247	( - ) 6.4%	709	( - )26.5%	702	( - ) 26.8%
2004/03/31	9,877	24.0%	964	83.4%	959	93.9

	Net income	Net income	Net income	Shareholder	Total	Current
		per share	per share	equity ratio	capital	profit rate
			(diluted)		current	against
					profit rate	total Sales
2005/03/31	432 14.8%	52.51 yen	51.19 yen	16.8%	17.3%	7.6%
2004/03/31	376 47.4%	65.88yen	64.13 yen	16.8 %	24.6%	9.7 %

#### (2) Financial Position

	Total asset	Shareholders'	Shareholders'	Equity per share
		equity	equity ratio	
2005/03/31	3,887 Million yen	2,735 Million yen	70.4 %	336.18 yen
2004/03/31	4,228	2,414	57.1	429.98 yen

## (3) Cash flow

	Cash flow by	Cash flow by	Cash flow by	Cash and cash
	operating	investment	financial	equivalents at
	activities	activities	activities	March 31, 2005
2005/03/31	-)32 Million yen	-) 65Million yen	-)131Million yen	1,310Million yen
2004/03/31	734 -"-	-)135 - " -	-)7 - " -	1,540 - " -

# 2. Forecasts for the February 2006 Term. (April 1, 2005~February 28, 2006) (Figures are rounded Down to the nearest million yen)

	Estimated sales	Estimated ordinary	Estimated net Income
		Income	
Interim	4,204 Million yen	270 Million yen	155 Million yen
Full term	8,200 - " -	615 - " -	362 - " -

#### 3. Consolidated Financial Statements

## (1) Consolidated Balance Sheets

(1) Consolidated Balance Sheets				(Un	it: thousand yen)	
	2004/03/31		2005/03/31		Comparison	
Item						
(Assets)						
Current assets						
1. Cash and deposit	1,540,231		1,310,346		-229,885	
2. Accounts receivable	1,328,927		1,050,464		-278,462	
3Inventory	167,116		232,054		64,938	
4.Deferred tax assets	75,401		47,131		-28,269	
5.Others	22,477		48,893		26,416	
Reserves	-14,324		-3,877		10,447	
Current assets total	3,119,828	(73.8%)	2,685,013	(69.1%)	-434,815	
Fixed assets (1)Tangible fixed assets						
1 Building	235,656		223,277		-12,379	
2. Vehicles	7,210		6,752		-457	
3.Others	16,872		22,106		5,233	
4.Land	278,748		278,748		-	

Tangible fixed assets	538,487 (12.7%)	530,884 (13.6%)	-7,602
(2) Intangible fixed			
assets			
	0.105	0.105	
1. Telephone rights	6,125	6,125	-
2. Software accounts	-	16,000	16,000
3. Others	-	418	418
Intangible fixed assets	6,125 (0.1%)	22,544 (0.6)	16,418
total			
(3) Investments and			
other assets			
1.Investment securities	111,661	218,262	106,600
2.Claim in bankruptcy	14,271	13,229	-1,042
and reorganization			
3. Reserves for	294,777	276,644	-18,133
insurance			
4. Deferred tax assets	146,549	142,493	-4,055
5. Others	42,076	42,016	-60
Allowances for			
doubtful accounts	-44,821	-43,779	1,042
Total investments and	564,514 (13.4%)	648,866 (16.7%)	84,351
other assets			
Total fixed assets	1,109,127 (26.2%)	1,202,294 (30.9%)	93,166
Total assets	4,228,956 (100.0%)	3,887,308 (100.0%)	-341,648
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## **Balance Sheets**

	2004/03/31	2005/03/31	Comparison
Item	(Unit: thousand yen)	(Unit: thousand)	(Unit: thousand)
Current liabilities			
1. Account payable	841,602	666,291	-175,310
2. Short-term bonds	191,992	164,744	-27,248
3. Short-term loans	147,692	109,206	-38,486
4. Other account	39,402	37,255	-2,146
payable			
5. Accrued income	408,674	40,403	-368,271
taxes			
6. Accrued bonuses	56,839	48,740	-8,098
7. Others	60,336	7,142	-53,193
Total liabilities	1,746,540 (41.3%)	1,073,784 (27.6%)	-672,755
Fixed liabilities			-
1. Long-term	2,744	-	-2,744
borrowings			
2.Liabiulities for	64,863	78,193	13,330
retirement benefit			
Total long-term	67,607 (1.6%)	78,193 (2.0%)	10,586
liabilities			
Total liabilities	1,814,147 (42.9%)	1,151,977 (29.6%)	-662,169
Shareholders' equity			
I Common stock	378,097 (8.9%)	394,744 (10.1%)	16,647
II Capital reserve	409,338 (9.7%)	425,922 (11.0%)	16,584
III Profit reserve	1,627,049 (38.5%)	1,911,604 (49.2%)	284,554
IV Unrealized gains on	3,518 (0.1%)	10,639 (0.3%)	7,121
investments			
V Treasury stocks	-3,194 (-0.1%)	-7,580 (-0.2%)	-4,386
Total shareholders'	2,414,808 (57.1%)	2,735,330 (70.4%)	320,521
equity			
Total liabilities and	4,228,956 (100.0%)	3,887,308 (100.0%)	-341,648
shareholders' equity			

## (2) Comparative Profit & Loss Statements

(2) Comparative Profit & Loss Statements				(Unit: thous	and yen)
Item	April 1, 2003	- March 31,	April 1, 2004 - 2005	- March 31,	Reference
I Sales	9,877,900	100.0%	9,247,329	100.0%	-630,570
II Cost of Sales	7,053,628	71.4%	6,637,854	71.8%	-415,773
Gross profit	2,824,271	28.6	2,609,474	28.2%	-214,796
III Selling, general					
administrative expenses	1,859,294	18.8%	1,900,419	20.5%	41,125
Operating profit	964,977	9.8%	709,055	7.7%	-255,922
IV Non-operating income	7,589	0.0%	23,820	0.2%	16,231
V Non-operating expenses	13,315	0.1%	30,433	0.3%	17,118
Ordinary income	959,251	9.7%	702,442	7.6%	-256,809
VI Extraordinary profit	62,025	0.7%	47,135	0.5%	-14,890
VII Extraordinary loss	255,026	2.6%	510	0.0%	-254,515
Pretax net income for the					
current term	766,250	7.8%	749,066	8.1%	-17,184
Corporate tax expenses	389,553	4.0%	316,746	3.4%	-72,807
Net profit for the current					
Term	376,697	3.8%	432,319	4.7%	55,622

## [3] Retained surplus statements

( Unit: thousand yen )

	April 1, 2003 to March	April 1, 2004 to	Difference
	31, 2004	March 31, 2005	
Capital surplus			
I Capital surplus at beginning of	375,166	409,338	34,172
period			
II Increase in capital surplus			
1. New stocks issued for capital	34,172	16,584	-17,587
increase			
III Capital surplus at end of period	409,338	425,922	16,584
Retained surplus			
I Retained surplus at beginning of			
period	1,341,784	1,627,049	285,264
II Net income	376,697	432,319	55,622
III Decrease in retained surplus			
1. Dividends	81,432	130,864	
2. Directors' bonuses	10,000	16,900	56,332
IV Retained surplus	1,627,049	1,911,604	284,554

## [4] Cash flow statements

(Unit: thousand yen)

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	March 31, 2004	March 31, 2005	
I Cash flows from operating activities			
Income before income taxes	766,250	749,066	-17,184
Depreciation and amortization	51,308	29,823	-21,485
Losses on valuation of investment	245,162	-	-245,162
securities			
Increase in accrued bonuses	20,506	-8,098	-28,604
Increase(decrease) in allowances for			
doubtful accounts	13,530	-11,489	-25,019
Increase(decrease) in liabilities for			
retirement benefits	5,645	13,330	7,684
Interest and dividend income	-704	-2,807	-2,103
Interest payments	8,075	4,662	-3,413
Gains on cancellation of insurance	-2,404	-45,754	-43,349
Profit by Insurance	-62,025	-	62,025
Losses on sales of fixed assets	6,481	414	-6,066
Profit on sales of fixed assets	-	-483	-483
Losses of Molds disposal	1,052	96	-956
Losses on cancellation of lease	2,330	-	-2,330
Decrease(increase) in trade	-127,476	278,462	405,939
Decrease(increase) in inventories	69,978	-64,938	-134,917
Increase(decrease) in trade payable	-49,768	-175,310	-125,542
Increase(decrease) in settlements	-	-38,486	-38,486
Payments of directors' bonuses	-10,000	-16,900	-6,900
Others	77,090	-62,864	-139,954
Subtotal	1,015,032	648,720	-366,311
Interest and dividend received	515	2,807	2,291
Interest paid	-8,112	-4,600	3,512
Income taxes paid	-272,852	-679,680	-406,827
Net cash provided by operating	734,583	-32,751	-767,334

II Cash flows from investing			
activities			
Purchases of securities	-25,837	-104,375	-78,537
Proceeds from sales of securities	6,642	10,610	3,967
Payments for insurance reserves	-189,235	-23,255	165,979
Proceeds from cancellation of ins.	4,192	85,891	81,699
Gains Insurance due	100,640	-	-100,640
Purchases of tangible fixed assets	-19,452	-21,917	-2,464
Proceeds from sales of TSA	70	1,115	1,045
Purchases of intangible fixed ass.	-28	-16,458	-16,429
Payments for loans receivable	-24,000	-	24,000
Gains from expenditure	13,850	2,600	-11,250
Others	-2,330	-	2,330
Net cash provided by investing	-135,490	-65,789	69,700
activities			
III Cash flows from financing			
activities			
Increase in short-term borrowings	950,000	440,000	-510,000
Decrease in short-term borrowings	-932,000	-462,000	470,000
Decrease in long-term borrowings	-11,702	-7,992	3,710
Proceeds from stocks issued	68,465	33,231	-35,234
Net purchases of treasury stocks	-836	-4,386	-3,550
Payments for dividends	-81,494	-130,143	-48,648
Net cash provided by financing activ.	-7,567	-131,290	-123,722
IV Increase(decrease) in cash/ and	-758	-53	705
cash equivalents			
V Cash and cash equivalents plus or	590,766	-229,885	-820,651
minus			
VI Cash and cash equivalents at beg.	949,464	1,540,231	590,766
VII Cash and cash equivalents at end	1,540,231	1,310,346	-229,885